

Quotation for catamaran BALI 5.8 - Tarif A-2027



DATE :
 Owner :
 Name of the boat :
 Home port :
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 Technical language (FR / EN) :

BALI 5.8 equipped with 2x80 hp NANNI engines		BALI 5.8	
		Tarif H.T.	Montant H.T.
	3-cabin version (2 port + 1 starboard) - 3 heads compartments	1.499.000 €	
1	4-cabin version (2 port + 2 starboard) - 4 heads compartments	1.492.000 €	1.492.000 €
	4-cabin version (3 port + 1 starboard) - 4 heads compartments	1.495.000 €	
	5-cabin version (3 port + 2 starboard) - 5 heads compartments	1.499.000 €	
	6-cabin version (3 port + 3 starboard) - 6 heads compartments	1.502.000 €	

Excellence Pack specifications		Pack Excellence	
	Freshwater purifying filter		X
	Combined 120A charger - 24V/230V 5kVA inverter		X
	Battery controller		X
	634L American fridge-freezer with chilled water dispenser, ice maker with dedicated inverter 230V		X
	Tender lifting system		X
	24V - 2300W Electric windlass for Ø12mm chain		X
	2 additional gel batteries 12/24 V - 130 Ah		X
	Indirect lighting on rooftop		X
	Courtesy lighting in forward cockpit and sugarscoops		X
	Additional 600-litre diesel tank – 1200 l in total		X
	Additional 600-litre water tank (total capacity 1260 l)		X
	Cockpit shower with hot and cold water		X
	Bar integrated into port side saloon		X
	Fixed rooftop table		X
	Pot holders for hob		X
	Comfort swim ladder with handrails and wide teak steps		X
	Electric lifting system for aft door assisted by hydraulic rams		X
	Electric rooftop winches for solent and mainsail		X
	Helm seat cushions (seats and backs)		X
	Forward cockpit cushions (seats and backs)		X
	Aft bench seat cushions (seats and backs)		X
	Portside and starboard sugarscoop cushions (seats and backs)		X
	Gas oven and hob		X
	2 coats of antifouling with epoxy primer		X
	Multiplexed on-board equipment and energy management via 16" touch-screen interface		X
	Raymarine Electronics PACK: P70S autopilot, AXIOM 7" GPS plotter, MULTI I70S, RAY 63 VHF + RAY MIC VHF handset at helm station, AIS transceiver, AXIOM 12" plotter screen at helm station		X
	Name and port of registry on sugarscoops (to be specified no later than 2 months before leaving the factory)		X
1	Excellence pack total	102.900 €	102.900 €

OPTIONS

Elegance Pack specifications	
Hulls: Upholstered headboards and surrounds, indirect lighting on bed contours, designer wall lights, chrome reading lights, magazine racks in master cabin, bathroom comfort accessories, upholstered vanity unit/desk top + magazine rack.	

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Saloon: Upholstered shelves and tops, reading light at chart table, additional mood lighting, decorative cushions, hardwood trim around saloon table, flagstaff			
Elegance Pack total		12.300 €	

# Rigging- Sails			
Fully-battened mainsail and solent in reinforced Dacron UV protection + BALI lazybag & lazyjacks + sheets	5.700 €		
Fully-battened, square-topped mainsail, with specific hardware, and solent in reinforced Dacron, anti-UV strip + BALI lazybag & lazyjacks + sheets	11.100 €		
Paint (mast + boom) - Black lacquer or white lacquer	11.200 €		
121m² Code 0, triradial cut, with anti-twist cable	12.200 €		
Code 0 hardware (bowsprit and associated equipment, bobstays, outhaul, halyard, sheets, drum furler, stand-up block) (requires optional bulwark winches)	11.100 €		
250 m² asymmetric spinnaker with sock	13.200 €		
Asymmetric spinnaker hardware (bowsprit and associated equipment, bobstays, halyard, sheets, stand-up block)	7.900 €		
2 manual aft bulwark winches for downwind sails	4.700 €		
2 electric aft bulwark winches for downwind sails	10.600 €		
Spreader lights	3.600 €		
Mast delivered in 2 parts	1.950 €		

# Mechanical equipment - Safety equipment			
2 x NANNI N4-115HP engines instead of N4-80HP	36.400 €		
2 x NANNI N4-135HP engines instead of N4-80HP	47.100 €		
Kit of 2 additional 24V/150A alternators + charge controller (if Lithium option selected)	5.700 €		
Lithium LifePo4 battery pack - 5x200Ah (BMS - CBRO) (replaces 6x130Ah gel batteries)	36.800 €		
Pair of folding three-bladed propellers (requires option N4-115hp)□	6.700 €		
Pair of folding four-bladed propellers (requires option N4-140hp)□	7.400 €		
Electric bow thruster in tunnel (210kg thrust)	15.100 €		
11 kVA 230V 50Hz generator with sound insulation cocoon and remote control	30.700 €		
17.5 kVA 230V 50Hz generator with sound insulation cocoon and remote control	41.500 €		
13.5 kVA 120V 60Hz generator with sound insulation cocoon and remote control	33.100 €		
22 kVA 120V 60Hz generator with sound insulation cocoon and remote control	41.500 €		
Port-to-starboard fuel transfer pump	2.890 €		
1470W Solar panel kit (14 x 110W)	21.500 €		
Hard Top solar panel kit 1260W (12 x 110W)	19.000 €		
Full area solar panel kit (4740W) (flybridge fore and aft + hard top)	71.800 €		
120V mains supply instead of 230V (water heater, charger, sockets, inverter) and pre-installation of electrical connections (TV, washing machine and dishwasher)	11.100 €		
Remote control with chain counter at the helm station	1.260 €		
Safety equipment for 8 people with 1 liferaft without EPIRB (lifejackets with harnesses, 1.85m lanyard with 2 snap-shackles, 8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	6.400 €		

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Safety equipment for 10 people with 1 liferaft without EPIRB (lifejackets with harnesses, 1.85m lanyard with 2 snap-shackles, 10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		7.300 €	
Safety equipment for 12 people with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		7.500 €	
Supplement for tropical region antifouling (2 coats) with Epoxy primer instead of std		5.700 €	

# Comfort		
Reversible air conditioning for hulls - 60,000 BTU 230V/50Hz (shorepower or generator)	43.700 €	
Reversible air conditioning for hulls + nacelle - 106,000 BTU 230V/50Hz (shorepower or generator)	54.500 €	
Reversible air conditioning for hulls - 60,000 BTU 230V/50Hz (if Lithium option chosen)	51.400 €	
Reversible air conditioning for hulls + nacelle - 106,000 BTU 230V/50Hz (if Lithium option chosen)	59.900 €	
Reversible air conditioning for nacelle 46,000 BTU 230V/50Hz	28.300 €	
Reversible air conditioning for port crew cabin - 7,000 BTU 230V/50Hz (+Quattro 3KVa included)	8.700 €	
Reversible air conditioning for starboard crew cabin - 7,000 BTU 230V/50Hz (+Quattro 3KVa included)	8.700 €	
Reversible air conditioning for port and stbd crew cabins - 2 x 7,000 BTU 230V/50Hz (+Quattro 3KVa included)	12.900 €	
Opening front window with lock in ventilation position	3.200 €	
Low consumption watermaker 24V 105 L/H (solar panels and/or additional alternators)	16.400 €	
Watermaker 230V/ 50Hz 240L/H (generator required)	21.700 €	
Watermaker 230V/ 60Hz 240L/H (generator required)	23.700 €	
Large electric freshwater WC (specify number and location)	1.250 €	
Seawater pump in galley and on deck	1.750 €	
1 fan per cabin, saloon and fitted-out forepeaks (specify number depending on version chosen - 2 max. in the saloon)	240 €	
2nd American 634L fridge-freezer unit with chilled water dispenser, ice maker (225L freezer / 409 L refrigerator) (+ column of shelves between the 2)	19.000 €	
Ice maker 230V on fresh water network	3.630 €	
12 place-setting 230V dishwasher	3.300 €	
230V microwave oven and dedicated support	940 €	
32-bottle wine cooler with digital thermostat +4 - +18°C - 24 V	4.000 €	
230V 8kg washer-dryer	3.000 €	

# Interior layout		
Separate berths in starboard central cabin (for 6-cabin version)	5.500 €	
Separate berths in port side central cabin (for 4-cabin 3 + 1; 5-cabin; and 6-cabin versions)	5.500 €	
Fitting out of port forepeak with access via T70 deck hatch (berth, reading light, USB-(C) socket + 220V socket, porthole, vanity unit, mirror and storage, separate shower + WC, blackout blind / mosquito net)	10.000 €	
Communication door between forepeak and forward cabin to portside	2.260 €	
Fitting out of starboard forepeak with access via T70 deck hatch (berth, reading light, USB + 220V socket, porthole, vanity unit, mirror and storage, shower + WC, blackout blind / mosquito net)	10.000 €	
Communication door between forepeak and forward cabin to starboard	2.260 €	

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XL layout for starboard forepeak with access via T70 deck hatch access (Separated double berth, large storage space under bed, reading light, USB + 220V socket, hull porthole, vanity unit, mirror and storage space, separate shower/WC, blackout blind / mosquito screen, external deck hatch curtain Only compatible with OWNER'S SUITE version		11.800 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 3-cabin version		8.900 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 4-cabin version		9.100 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 4-cabin version OWNER SUITE (3+1)		9.100 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 5-cabin version		8.900 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 6-cabin version		8.900 €	
Mosquito screens for hull windows for 3-cabin version		2.800 €	
Mosquito screens for hull windows for 4-cabin version		2.900 €	
Mosquito screens for hull windows for 4-cabin version OWNER SUITE (1+3)		2.800 €	
Mosquito screens for hull windows for 5-cabin version		2.800 €	
Mosquito screens for hull windows for 6-cabin version		2.600 €	
Pleated blinds in nacelle: port and starboard sliding bay windows		3.700 €	
Pleated blinds in nacelle: tilting door, fixed windows and access door		2.890 €	
Safe		1.280 €	
Elastomer sprung bed base for 3-cabin version		1.500 €	
Elastomer sprung bed base for 4-cabin version		1.980 €	
Elastomer sprung bed base for 4-cabin version MASTER SUITE (1+3)		2.350 €	
Elastomer sprung bed base for 5-cabin version		2.400 €	
Elastomer sprung bed base for 6-cabin version		2.870 €	
Elastomer sprung bed base for Twin starboard central cabin		570 €	
Elastomer sprung bed base for Twin portside central cabin		570 €	
Bench seat in master cabin (in replacement of the desk)		2.900 €	
Saloon table convertible into coffee table (2 electric telescopic legs and adjustable tabletops)		11.200 €	
Removable seat for saloon table (specify quantity)		330 €	
Ottoman seat with storage and cushion (per unit)		990 €	
Club lounge seat in place of port saloon bench seat (2 armchairs opposite each other and an additional lamp + footstool)		4.600 €	

# Upholstery colours		
Heritage Moss interior and exterior upholstery	Standard	
Papyrus interior and exterior upholstery	910 €	
Natté Carbon Sky interior and exterior upholstery	910 €	
Cliff Denim interior and exterior upholstery	910 €	

# Exterior fittings		
Rigid rooftop hardtop with glass panels and indirect LED lighting	48.600 €	
Large bimini (in stainless steel with transparent sections for viewing the mainsail and LED lighting)	25.300 €	
Fitted-out rooftop (24V refrigerator in table + sink with water)	7.500 €	

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Fixed forward cockpit table and locker with seat lids to accommodate 8		4.400 €	
Electric "Luxe" forward cockpit table convertible into coffee table		6.080 €	
Rooftop enclosure kit in transparent PVC crystal (hard top option compulsory)		7.800 €	
Rooftop enclosure kit in transparent PVC crystal (large bimini option compulsory)		8.000 €	
Sun awning, forward cockpit		7.000 €	
Sun awning, aft cockpit		2.580 €	
Isothermal black external coachroof curtains		3.500 €	
Instruments and helm console cover		980 €	
Set of folding sun loungers for foredeck		4.800 €	
Rooftop upholstery (seats + backrests)		4.300 €	
Rooftop sun loungers (with backrests)		4.590 €	
Stainless Steel Backrest + Upholstery Add-On (x2) for Rooftop Sun Lounger		2.480 €	
Set of 4 large pillows for sun loungers		1.770 €	
Synthetic lattice for aft platform, aft deck and sugarscoops		28.600 €	
Synthetic lattice for forward cockpit		9.400 €	
Synthetic lattice for side decks		16.800 €	
Synthetic lattice for rooftop and flybridge access steps		10.900 €	
Protective rubrail for sugarscoop and aft platform (option incompatible with hydraulic aft platform)		980 €	
Retractable aft spring cleats		1.250 €	
2 Coupe doors and 1 side ladder portside and starboard compatible		6.800 €	
Composite folding gangway 2.80m, stanchions, cover & 1 gangway deck socket fitted		4.200 €	
Plancha grill with gas installation		2.790 €	
Blue LED underwater lighting under each sugarscoop (4 spotlights)		5.300 €	
Electric davit		5.300 €	
Hydraulic aft platform (350 kg max.)		64.820 €	
Davit equipment for unsupplied dinghy (max. load 300kg)		1.140 €	

# Electronics - Hi-Fi			
Fusion Hi-Fi radio, 6 speakers, Bluetooth (saloon, rooftop and forward cockpit)		2.600 €	
Wifi antenna		2.000 €	
Emergency VHF antenna at masthead		370 €	
Raymarine radar with mast bracket		5.100 €	
1 Camera under port spreader		2.500 €	
Pre-installation of TV and terrestrial aerial (Fr) in saloon with electric lifting system (if LED TV option not chosen)		6.400 €	
55" LED TV in saloon with electric lifting system and terrestrial antenna (FR)		7.600 €	
Raymarine remote control for autopilot		1.280 €	

# Preparation - delivery			

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Total price of the boat including packs and options			1.594.900 €
Launch, mast stepping in Canet (France), with 50kg anchor and 80ml of Ø 12mm chain, anchor bridle, 8 fenders and 5 mooring lines, 1 day handover and 7 days in port (net price), tool kit, MMSI setup		19.100 €	
Cradle kit comprising 4 transport chocks (essential for transport by ship)		On demand	
Ready to go pack (fuel + water) (net price) (option subject to fuel price fluctuations)		5.120 €	
Fees for owners belongings (reception and treatment)		1.820 €	
Wrapping + fender socks		On demand	
8 fender socks		260 €	
Delivery preparation kit		3.500 €	
Export formality fees		350 €	
Cargo ship export formalities		440 €	
Notarised apostille fee		350 €	
ATR fee		350 €	
T2L fee		350 €	
Eco-contribution tax for boats placed on the French market (price excl. VAT) billed according to the APER scale in effect on the billing date		7.134 €	
Net to pay excluding tax			1.594.900 €
Net to pay including VAT			
Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER			